

## Thank you for thinking of OSSO!

We are very pleased to see that you are thinking of opening an account with Osso Electric Supplies. We would like to thank you for your interest in doing business with us and look forward to building a mutually beneficial partnership.

There are many reasons to partner with OSSO. Here are just a few!

We have **8 branches** throughout South Central and Eastern Ontario. This means we are located right where you need us. Each of our branches is ready for business; stocked with inventory, run by experienced staff and managed locally for quick answers to all your questions.

We also have dedicated experts in key support positions.

- An **in-house Solar Technical Support Team** that provides customers with product, design and layout support, as well as assistance with microFIT applications;
- An **Industrial Systems Support Group** that offers full technical support for integrated safety solutions, HMI's, PLC's including commissioning and software support;
- An **Experienced Project Team**, with a knowledgeable quotations group and dedicated post project coordinators;
- **Lighting Specialists** to help with design, layouts and energy saving solutions.

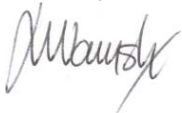
You also get more for your purchases when you buy from OSSO. In addition to the great service and quality products we offer, we teamed up with the **AIR MILES® Reward Program** to allow you to earn AIR MILES reward miles on things you use every day at the job site. These reward miles can be collected on every item purchased in our branches. You get one (1) AIR MILES reward mile for every:

- \$30 spent on Pick-Up Orders.
- \$100 spent on Delivery Orders.
- \$300 spent on Direct Orders.

These reward miles can be redeemed for great products, services and travel. Collecting is easy and you can even check your account status and redeem points online at [www.airmiles.ca](http://www.airmiles.ca).

At Osso, we have the Electrical Products You Need, With the Service You Demand! We thank you for opening an account with us and we will strive to exceed your expectations.

Sincerely,



Jim Wamsley  
General Manager

### **Osso Electric Supplies – Division of Sonepar Canada Inc.**

[www.ossoelectric.com](http://www.ossoelectric.com)

**Osso Ajax**  
205 MacKenzie Ave., Unit 3, Ajax, ON L1S 2G1  
Tel: (905) 428-2446 Fax: (905) 428-9136

**Osso Barrie**  
75 Dymont Drive, Unit 2, Barrie, ON L4N 3H6  
Tel: (705) 726-7306 Fax: (705) 726-2962

**Osso Belleville**  
175 College St. W., Belleville, ON K8P 2G7  
Tel: (613) 968-5531 Fax: (613) 968-4460

**Osso Cambridge**  
1 - 650 Jamieson Pkwy, Cambridge, ON N3C 0A5  
Tel: (519) 658-4182 Fax: (519) 658-2150

**Osso Kingston**  
133 Dalton Ave., Kingston, ON K7K 6C2  
Tel: (613) 546-4997 Fax: (613) 546-3716

**Osso Lindsay**  
39 Commerce Rd., Lindsay, ON K9V 5Y3  
Tel: (705) 324-6500 Fax: (705) 328-2472

**Osso Oshawa**  
209 Bloor Street E., Oshawa, ON L1H 3M3  
Tel: (905) 576-4166 Fax: (905) 576-7577

**Osso Peterborough**  
322 McDonnell St. W., Peterborough, ON K9H 2W7  
Tel: (705) 741-3430 Fax: (705) 741-5859



## Osso Electric AIR MILES<sup>®</sup> reward miles Corporate Reward Program

\*Please note we are only able to process forms complete with an Air Miles<sup>®</sup> collector number; if you do not have a collector number, please contact the Air Miles<sup>®</sup> group at 1-888-AIR-MILES or visit [www.airmiles.ca](http://www.airmiles.ca)

### *Enrollment Form*

Company Name: \_\_\_\_\_

Air Miles Collector Name \_\_\_\_\_

e-mail address: \_\_\_\_\_

Osso Account # (if you already have): \_\_\_\_\_

AIR MILES Collector # \_\_\_\_\_

Language Preference (Please circle one): English or French \_\_\_\_\_

Authorized AIR MILES Signatory (Please Print): \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

I am a signing officer of the Company authorized to bind the company hereto. The Authorized Signatory will have the authority to redeem AIR MILES reward miles for rewards, and to transfer reward miles from the Corporate account to other Corporate or personal Collector accounts.

Osso Branch Manager Authorization: \_\_\_\_\_



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## Terms & Conditions

The following terms and conditions apply to all purchases and/or quotations unless otherwise specified herein in writing or by subsequent written agreement between **Osso** and the customer.

1. All quotations are subject to acceptance within 30 days. At **Osso's** option, it is not necessarily subject to partial acceptance.
2. Re-orders by customer of anything quoted herein are subject to requote by **Osso** on receipt of purchase orders from customers.
3. Prices will be held firm if acceptance of quotation is received within thirty (30) days in the form of a non-cancellable purchase order from the customer for immediate shipment of the goods. Goods not subject to immediate shipment will be subject to price in effect at time of shipment unless otherwise confirmed in writing.
4. If quotation is based on plans and specifications submitted by customer, **Osso** assumes no responsibility for its interpretation of the goods required by customer, and only the goods and quantities thereof indicated on the quotation are included. Customer agrees that they have sole responsibility for ensuring that the correct goods and quantities thereof for customer's requirements have been included in the quotation.
5. Quotation on goods in stock are subject to prior sale if no firm purchase order has been received by **Osso**.
6. Any sales, excise or other direct taxes required to be paid under any existing or future law with respect to the purchase and sale of the goods quoted or the delivery and storage thereof shall be for the customer's account, unless the customer furnishes **Osso** with tax exemption certificates in form acceptable to the appropriate taxing authorities.
7. Terms of payment showing in quotation are subject to approval of the credit department prior to each shipment and are from date of invoice. Accounts unpaid by the due date are subject to interest charges of 2% per month (26.8% per annum) on the outstanding balance. **Osso** shall have the right to withhold deliveries of any or all goods ordered if payment is not made promptly in accordance with the terms of payment, and **Osso** reserves the right to alter the terms of payment specified if in its opinion the financial condition of the customer does not justify them.
8. Every transaction indicated or referred to in any notice, invoice, statement, confirmation or other communication and every statement of account shall be deemed and treated as authorized and correct and as ratified and confirmed by the customer unless **Osso** receives from the undersigned written notice to the contrary within fifteen days upon receipt of such notice, invoice, statement, confirmation or other communication forwarded by **Osso** to the customer by ordinary mail.
9. All transportation charges and related expenses shall be for the customer's account and the customer shall not be entitled to any allowance in lieu of transportation. **Osso** shall have the right to specify the carrier, point of shipment and routing thereof. **Osso** shall not be responsible for loss or damage incurred in shipping.
10. Clerical, arithmetical and stenographic errors are subject to correction.
11. Shipping and delivery dates given are estimates only and are not guaranteed, although every effort will be made to deliver on time. In any event, **Osso** assumes no liability whatsoever for any damages for loss of use or other consequential or special damages which may result from any delay in delivery or shipment by **Osso**, whether the delay is caused by reasons beyond its control, such as strikes, slowdowns, failures or delays of its sources of supply in meeting their delivery promises to **Osso**, or for any other reason.
12. If shipment or delivery is delayed for any reason by the customer, payment shall nevertheless be due at the time or times which would have applied if the shipment or delivery had been made on the dates originally specified, and in addition, the customer agrees to reimburse **Osso** for all direct and indirect expenses which **Osso** may have incurred because of the customer's delay.
13. Orders placed pursuant to this or any other quotation cannot be cancelled by the customer without prior written approval of **Osso** and in any event the customer agrees to indemnify **Osso** against any loss arising from any cancellation, and to reimburse **Osso** for all direct and indirect expenditures incurred by **Osso** with respect to the cancellation.
14. No returns of goods will be accepted by **Osso** unless prior written approval is given to the customer and unless the terms, if any, specified in the written approval are met. Restocking charges will be applied at **Osso's** discretion. All goods returned without prior written approval remain at customer's risk.
15. The purchaser shall give **Osso** and the delivering carrier written notice within ten (10) days from the date of purchaser's receipt of the goods, of any evidence of damage to and/or shortage of containers or contents; furthermore, the purchaser shall request an inspection of the damage and/or shortage by a representative of the delivering carrier and that a copy of the carrier's Inspection Report be sent to **Osso**. If such notice to **Osso** and delivering carrier is not given, the goods shall be deemed to have been delivered complete and in satisfactory condition.
16. There are no warranties, guarantees, representations or conditions, expressed or implied, whether statutory (including any warranties or conditions implied by the relevant Provincial Sale of Goods Act) or otherwise except such warranties or guarantees, if any, published by the manufacturer of the goods and such published warranties or guarantees, if any, shall constitute the customer's sole remedy with respect to the goods. Without restricting the generality of the foregoing, **Osso** shall not be liable for any failure of any goods supplied to conform with specifications released with respect to them or to any sample of them given to the customer.
17. All Returnable Reels and Spools will be billed on the same invoice as the goods would thereon, as a separate item. All Returnable Reels and Spools are to be returned prepaid to the nearest **Osso** warehouse. Credit in full will be allowed on such Returnable Reels and Spools provided they are received in good condition. Credit for Reels and Spools received in damaged condition will be subject to a deduction to cover cost of repairs. Credit will only be given for returnable containers purchased from **Osso**.
18. No alteration, variation, modification or waiver of any of the foregoing terms and conditions of sale shall be binding on **Osso** unless in writing and signed by an authorized office of the Company.

Acknowledged \_\_\_\_\_

Signature

Date: \_\_\_\_\_



Osso Electric Supplies – Division of Sonepar Canada Inc.  
250 Chrysler Dr., Unit 6  
Brampton, Ontario L6S 6B6  
Tel: (905) 595-1271 Fax: (905) 494-0922  
[www.ossoelectric.com](http://www.ossoelectric.com)